

SPECIAL INFORMATION FOR AIRCRAFT EXHIBITORS

1. Registration of aircraft on display

Aircraft exhibitors are asked to register their aircraft on display. Please use the Online Service Center (OSC) of Messe Friedrichshafen or enclosed registration form.

Deadline: February 26, 2012

2. Dimensions and features of the hall doors

All our halls are provided with 3 double wing doors; one at the gable end and one at each long side of the halls. These doors have a clear width of 6.40 m. The individual wings can only be opened to the outside up to an angle of 90°. Every wing has a width of 3.43 m. Thus, it is only partly possible to "swivel" the aircraft into the hall. Please provide appropriate devices (e.g. dollies, etc.).

However, please note that the southward doors of hall A3, A4 and A7 as well as the northward door of hall B5 are an exception. These doors are designed as sliding doors. Furthermore, the southward doors of hall A3 and A4 have a clear width of 22 m; the southward door of hall A7 and the northward door of hall B5 have a clear width of 15 m.

3. Ground Handling Service

Messe Friedrichshafen offers in cooperation with **Maschinenbau Zaglauer/Flyer Truck** the Flyer Truck Ground Handling Service free of charge.

In order to have appropriate aircraft towing equipment available please specify your requirement by using enclosed registration form.

Deadline: February 26, 2012

4. Ground Power Service

Messe Friedrichshafen offers in cooperation with **Red Box International** free continuous and start power for aircraft on display. For further information please see enclosed order form.

Deadline: March 26, 2012

5. Special information for the aircraft exhibitors in the A-halls

Urgent recommendation:

Aircraft exhibitors in the A-halls are asked to have all aircraft intended for display available in Friedrichshafen **until Saturday April 14, 2012 at the latest**. This will help to avoid delays in aircraft positioning. Be aware of the hall door dimensions (please see item 2).

6. Special information for the aircraft exhibitors in the B-halls

Urgent recommendation:

Aircraft exhibitors in the A-halls are asked to have all aircraft intended for display available in Friedrichshafen **until Saturday April 14, 2012 at the latest**. This will help to avoid delays in aircraft positioning. Be aware of the hall door dimensions (please see item 2).

7. Special information for the aircraft exhibitors on the static display:

If you deliver your aircraft intended for display on Tuesday April 17, 2012 or later please be prepared for obstructions and delays.

That is why we recommend flying the aircraft to Friedrichshafen **before Tuesday April 17, 2012**.

8. Application for exhibitor demonstration flights (demo flights)

If you are registered as aircraft exhibitor and intent to demonstrate your new design in flight we will offer demo flight slots from **Wednesday April 18, 2012 to Friday April 20, 2012 between 01:30 p.m. and 02:30 p.m.**

Exhibitor demonstration flights are defined as a moderated flight programme which can be observed by all trade show visitors at the static display or the visitors` area at the Friedrichshafen Airport. The flight programme will be published by Messe Friedrichshafen on the AERO Website, in magazines and by handing out a programme flyer.

Due to the shortened time the demo flight slots are limited. A slot takes 6 to max. 10 minutes and will be charged with 300.00 EUR net. The price includes starting, landing and parking fees. Please note that you have to keep a second aircraft ready at the airport.

If you want to point out the merits as well as the performance of your new design in flight please return enclosed registration form by fax + 49 (0)7541 708-110 or e-mail (kathrin.ruf@messe-fn.de).

Deadline: Februar 26, 2012

9. Customer demonstration flights

During the trade show exhibitors will be given the opportunity to organise demonstration flights for prospective customers (no public demonstration flights). These exhibitors are requested to keep a second aircraft ready at the airport.

In order to make sure that the required arrival and departure times for your customer demonstration flights are available please use the slot booking platform of Friedrichshafen Airport. A link to the Airport's website will be available on www.aero-expo.de as of mid of March 2012. During the trade show slots can be booked by contacting the slot reservation office 24 hours before the planned start. The phone number will be published at the beginning of the trade show.

Starting fees and other operating costs are not included in the stand rental fee and will be charged by Friedrichshafen Airport.

8. Emergency parachutes

We point out that the emergency parachutes of exhibited aircraft have to be mounted prior official hours and must stay in the same condition during the trade show in order to avoid injury to body or health and damage to the exhibition halls or third party property. Messe Friedrichshafen assumes no liability in case of loss.